

“Funding the Modern Law Firm”



Wednesday 12 November 2014
3 CPD Hours | 2.00 pm - 5pm (Registration 1:30 pm)
No 1, Cornhill, London EC3V 3ND

***Book before 31 October 2014 to take advantage of our
Early bird offer of £25 + VAT (usually £50 + VAT per delegate)***

The Following Topics will be discussed:

Zoe Holland, Zebra Legal Consulting

- Significance of technical due diligence in WIP valuation and caseload risk profiling;
- Scope and benefits of due diligence and how the results can help you understand the risks within your business, clarify what you are doing well and where improvements can be made;
- Overview of trends over the last 12 months and highlight areas in which issues have been discovered;
- In instances where it has gone wrong, how it has impacted upon the valuation of WIP and how it has exposed the firm to risk;
- Zoe will provide case examples to illustrate ‘the good, the bad, and the ugly’;
- How technical due diligence helps in assessment of a business, giving confidence in respect of value, recovery, indemnity risk, and benchmarking against others. This has enabled enhanced facilities/funding and attribute a tangible value/risk profile to WIP;
- Impact of technical capability and risk on WIP value;
- Profiling to assist with profitability and cash-flow.

Jason Reeve—Novitas Loans

- Cost Advance – Advancing up to 70% of the realistic recoverable amount of a bill of costs. Improve your cash-flow and increase your recoverable amount as the cost consultant has more time to negotiate
- Budget - Funding budgeting and audit costs of multi-track cases
- WIP - Advancing fixed sums against cases in progress
- Matrimonial – Funding the legal costs and disbursement for individuals going through a wide range of matrimonial proceedings.
- Employment – Funding disbursements for tribunal cases, all wrapped with ATE and including cover for adverse costs
- ClinNeg – Funding for disbursements on ClinNeg and large PI cases. The loan is not serviced and on balance sheet for the law firm

Paul Shenton - Just Costs Solicitors

- CFA's
- ATE's
- Damage Based/Contingency Fees Agreement
- Third Party Funding
- QOCS
- Bank Funding (Secretary of State for the Department of Energy And Climate Change & Anor v Jones & Ors [2014] EWCA Civ 363 (27 March 2014))

OUR SPEAKERS

ZOE HOLLAND, ZEBRA LEGAL CONSULTING



Zoe Holland is managing director of Zebra Legal Consulting. Zoe has built a national reputation as a technical due diligence specialist assessing law firm WIP value and WIP risk profiling. Named as Outstanding Innovator of the Year (2014) at the recent Claims Innovation Awards, Quindell Commercial Director, Chris Shaw, referred to her work as “brilliant” and praised Zoe for making “a big contribution in a short period of time, showing creativity and an eye for an opportunity by founding a business that is committed to innovation in legal services.”

Zebra is increasingly instructed to assist firms with funding. Bank clients include HSBC, NatWest and Yorkshire Bank. Last month, Zebra advised in the £3 million funding provided to niche serious injury firm, Hilary Meredith Solicitors.



JASON REEVE, NOVITAS LOANS



Jason Reeve founded Novitas early in 2011. Operating across the UK, Novitas is now a leading provider of funding to law firms and their clients. Originally funding family matters, Novitas has expanded its lending offerings to cover a broad range of legal disputes. Prior to founding Novitas, Jason was a vice-president at a major city wealth management firm and before that was a Director at Accenture within the financial services sector.



PAUL SHENTON, JUST COSTS SOLICITORS



Paul is dual qualified as a Barrister and a Solicitor, completing his pupillage and practice at Hardwicke Building in London before moving to Eversheds in 1992, where he was a partner for 9 years. Whilst at Eversheds, Paul established and developed their national costs team to a turnover of approximately £2 million per annum.

Paul founded Just Costs solicitors in 2006, and the business has grown from just two members of staff and a handful of clients, to the thriving and established business of today.

In addition to being the Managing Director, Paul also heads up the successful Advocacy Team and has been involved in a number of high profile cases.



For further information or to book your place, please email Lynn Edwards at lynnedwards@justcosts.com or telephone: 0161 359 4650 or complete the attached booking form

This event provides 3 SRA CPD hours. Our Provider Reference: DIU/JUCO

Notes, stationery & refreshments are all included.

We look forward to welcoming you to No1 Cornhill, London

“Funding the Modern Law Firm”

Wednesday 12 November 2014 | 3 CPD Hours

BOOKING FORM

Please print out, complete and return to Just Costs Solicitors

Email: lynnedwards@justcosts.com **Fax:** 0161 359 4667

Post: Just Costs Solicitors, 53 King Street, Manchester M2 4LQ

DX: 14385 Manchester

Delegate 1 _____

Email address _____

Delegate 2 _____

Email address _____

Delegate 3 _____

Email address _____

Company _____

Contact Number _____

Contact address _____

Postcode _____ DX _____

Special Requirements _____

Where did you hear about this event? _____

To take advantage of our early bird offer and secure your place, please enclose a cheque for £25 + VAT per delegate before 31 October 2014.

Following that date, the charge per delegate will be £50 + VAT.

If you require an invoice before payment can be made please tick here

A VAT receipt will be sent once payment is received.

Just Costs Solicitors are Regulated by the Solicitors Regulation Authority

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